





PICASP PROJECT GENERAL REPORT OF THE RESULTS OF THE PROJECT

NAME OR THE PARTNER: CASPIAN UNIVERSITY OF TECHNOLOGY AND ENGINEERING NAMED AFTER SH.YESSENOV

The present General Report of the Results of the project intends to illustrate largely how many splendid results each partner has achieved and how effective has been each partner for PICASP. Therefore all the results, activities, events, links, websites, published papers, media illustrating the project are here included and also photos of the events are also showed in order to attest both the large number of events which took place locally, regionally, nationally and internationally, but also to show the large number of peoples involved in all the activities and results. A project as PICASP, with so many splendid results and such a large number of peoples involved in many events and activities is the best way to attest a capillary and wide dissemination, both online and in presence. Moreover also a large number of courses, MOOCs, PE labs, practical seminars and trips have been done within PICASP project and it is therefore important to show how many and how effective these results have been for the project and for all the involved partners.

All the activities, the events, the results are now listed and described as well as attested by photos, links and so on.

ACADEMIC COURSES ACTIVATED WITHIN PICASP PROJECT

LIST OF BA COURSES AND BRIEF DESCRIPTION

Basics of Kazakh hospitality

Business planning in hospitality

Conservation and ecotourism

Restaurant and hotel marketing

Organization of international tourism

1. Business planning in hospitality

The purpose of this discipline is to form students' understanding of business planning as an important direction of the firm's activity; to study the theory and practice of business planning in market conditions; types of business plans and the purpose of their development; to master the logic and methodology of making a business plan of the enterprise, as well as the methodology of development of standard sections of the business plan.

2. Conservation and ecotourism

Objective: to study the objects of ecological tourism for the purpose of environmental protection. Study of the issues of priority protection of natural monuments as objects of culture, history and ecology. Use of specially protected natural territories for scientific, cultural and educational, educational, tourist and recreational purposes. Special areas for tourism and recreation in specially protected natural territories.

3. Basics of Kazakh hospitality

The aim of this course is to familiarise students with the hospitality industry. They get an overview of tourism service providers, especially the basics of Kazakh hospitality. Students are familiarised with the traditions and hospitality of the Kazakh people and the specific destination and selected hotels, restaurants and other service providers to understand their importance within the supply chain.

4. Restaurant and hotel marketing







The objectives of mastering the discipline 'Marketing of restaurant and hotel enterprise' are to familiarise students with the principles, functional tasks and strategies of marketing of hotel enterprise, as well as in training students to make specific decisions on the application of marketing technologies in the field of hospitality.

5. Organization of international tourism

Purpose: to form a holistic view of the world picture of international tourism, its development in individual countries and regions. Objectives of the discipline: the student should have an idea of the sectoral and spatial structure of international tourism, trends and peculiarities of its territorial development.

LIST OF MASTER COURSES AND BRIEF DESCRIPTION

We don't have a master's program

LIST OF ANY OTHER ACADEMIC COURSES AND BRIEF DESCRIPTION

We don't have other academic programs

LINKS TO THE ACADEMIC COURSES

https://yu.edu.kz/kurs-1/

https://yu.edu.kz/kurs-2/

https://yu.edu.kz/kurs-3/

https://yu.edu.kz/kurs-4/

https://yu.edu.kz/kurs-5/

EVENTUAL PHOTOS OR SCREENSHOTS OF THE COURSES











MOOC COURSES ACTIVATED WITHIN PICASP PROJECT

LIST OF THE MOOC COURSES
Basics of Kazakh hospitality
Business planning in hospitality
Conservation and ecotourism
Restaurant and hotel marketing

LINKS TO THE MOOC COURSES

https://yu.edu.kz/mooc-kurstaryna-silteme/

Restaurant and hotel marketing

- 1- https://youtu.be/FuC7hAxfhhg
 - 2- https://youtu.be/dQbUoSW-J1A
 - 3- https://youtu.be/mu8-zZNixP8
 - 4- https://youtu.be/s0MjaBvvhzo
 - 5- https://youtu.be/isPe8wzBN4A
 - 6- https://youtu.be/jSvpSTX FsA

Conservation and ecotourism

- 1- https://youtu.be/5EvqAIPDNX0
- 2- https://youtu.be/MjucUtNIBYA
- 3- https://youtu.be/aoPkn0avPDE
- 4- https://youtu.be/-pC4OoDvx8U
- 5- https://youtu.be/gXmO-7UF9Vs

Business planning in hospitality

- 1- https://youtu.be/_PEmXltc6ww
- 2- https://youtu.be/CHSBUrsaQ44
- 3- https://youtu.be/_C8x3hXXgs8
- 4- https://youtu.be/IqtjjlZ6UAc
- 5- https://youtu.be/ct3QaaxK0YE
- 6- https://youtu.be/NTwN1bkD4cA
- 7- https://youtu.be/lBcEN1txDqM
- 8- https://youtu.be/XwNePkdse5M
- 9- https://youtu.be/WpNGfUFfh5M







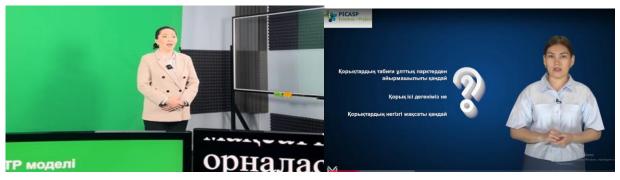
10- https://youtu.be/CTapSlSxYZo

Basics of Kazakh hospitality

- 1- https://youtu.be/Yk_xdqNeqGk
- 2- https://youtu.be/PNJzIvmGzQE
- 3- https://youtu.be/PZs9QQ46ZQY
- 4- https://youtu.be/Z-8RE4vYP4c
- 5- https://youtu.be/jv4gU2XpQqs
- 6- https://youtu.be/SOcms0PLwDs
- 7- https://youtu.be/0XZL6KN40Go

PHOTOS AND SCREENSHOTS OF THE COURSES







PE LABS & COURSES ACTIVATED WITHIN PICASP PROJECT







LIST OF THE PE LABS AND COURSES Basics of Kazakh hospitality Business planning in hospitality

LINKS TO THE PE LABS AND COURSES

https://yu.edu.kz/qazaq-qonaqzhajlyly%d2%93ynyn-negizderi/

PHOTOS AND SCREENSHOTS OF THE PE LABS AND COURSES



NOTES

Courses "Basics of Kazakh hospitality", "Business planning in hospitality" were created within the framework of this project. These courses were introduced into the modular curriculum of the educational program as new courses within the framework of the project

PRACTICAL LABORATORIES ORGANISED WITHIN PICASP

LIST OF THE PE LABS AND SEMINARS

Practical Laboratory within PICASP

The University has created a practical laboratory as part of a project aimed at developing the Caspian region. The practical laboratory serves as a bridge between theoretical learning and practical application of knowledge. It is a key element of pilot courses aimed at developing entrepreneurship and cultural heritage.

LINKS if any

https://yu.edu.kz/picasp-shenberindegi-praktikalyq-zerthanalar/

PHOTOS OF THE STUDENTS DURING THE LABS AND SEMINARS

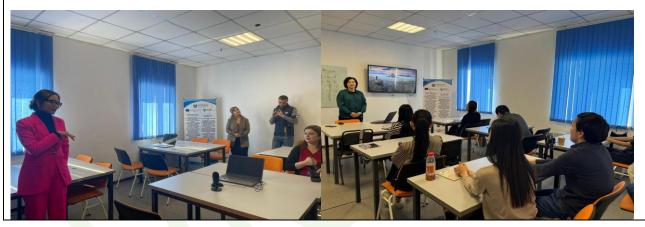












NATIONAL TRAINING EVENTS AND MEETINGS WITHIN PICASP

LIST AND DATES OF THE EVENTS

- 1. 13/10/2023Director of the travel company "Sapar Time" Zhumasilov Talgat;
- 2. A seminar on wellness tourism was held for representatives of the local tourism industry at the "Rixos Water World Aktau" hotel as part of the PICASP project.

LINKS if any

https://www.instagram.com/p/C0TJ9OKo3Hg/?igsh=MXNsenFsd2E1NWY0bA=

https://www.instagram.com/p/CllbPSVKD-Q/?utm_source=ig_web_button_share_sheet&igsh=MzRlODBiNWFlZA==

PHOTOS to the events showing the participants















бизнесі мамандығының координаторы





irt_yuedu Ағымдағы жылдың 30 қараша күні "Rixos Water World Aktau" қонақ үйінде "Каzakh Тошлет ҮҚ" АҚ ұйымдастыруымен "PiCASP- Pilot courses in Practice Enterprise to implement the University-Enterprise Cooperation for the development of Caspian Area" атты жобасының аясында жергілікті туризм өнеркәсібінің өкілдері үшін сауықтыру туризмі бойынша семинар бағдарламасы:
-Қазақстандағы курорттық туризмге кіріспе;
-Жылы жағажай демалыс ауданында ұңғыманың суын емдік мақсатта пайдалану мүмкіндіктері туралы;

-Маңғыстау облысындағы сауықтыру туризмнің болашағы

болашағы жайында спикерлер өз ойларымен бөлісті. Есенов университетінен барған туризм және мейрамжана ісі және қонақ үй бизнесі мамандықтарының 1 курс студенттері спикерлерге сурақтар койып, белсенді з спальсып семинардын қызықты өтуіне өз үлестерін қосты. Студенттер өлкеміздегі курорттық сауықтыру туризмі туралы көпеген мәліметтермен танысып, үйымдастырушыларға риза болып қайттық.

INTERNATIONAL TRAINING EVENTS WITHIN PICASP

LIST AND DATES OF THE EVENTS

TRAINING TOUR IN ITALY (12-17 September 2022)

TRAINING TOUR IN WARSAW (17-23 April 2023)

TRAINING TOUR IN VILNIUS (25-27 September 2023)

TRAINING TOUR IN BAKU (18-22 November 2024)

LINKS if any

ITALY

https://yu.edu.kz/picasp-erasmus-zhobasy-ayasynda-italiyada-zhoba-qatysushylarynyn-kezdesui-2/

WARSAW

https://yu.edu.kz/picasp-zhobasy-halyqaralyq-kezdesu-zh%d3%99ne-konferencziya/

Vilnius https://yu.edu.kz/halyqaralyq-qatynastar-zh%d3%99ne-turizm-kafedrasynyn-oqytushylary-zh-s-nizamatdinova-a-a-ajdarbaeva-erasmus-picasp-zhobasy-ayasynda-vilnyuste-vilniustech-te-%d3%a9tken-halyqaralyq-seminar/

BAKU

https://yu.edu.kz/bakude-picasp-zhobasynyn-finaly-aldynda%d2%93y-son%d2%93y-kezdesu-%d3%a9tti/

PHOTOS to the events showing the participants















NATIONAL EVENTS FOR DISSEMINATION WITHIN PICASP

LIST AND DATES OF THE EVENTS

Round tables with employers: Within the framework of the project, round tables were held with employers in the field of tourism, restaurant business and hotel business of the Mangystau region on 12/05/2021, 11/02/2022, 13/10/2023, 06/02/2024 To disseminate the PICASP project, we visited the Ybykty Sai

Within the framework of PICASP on the occasion of International Tourism Day, students of the specialty "Tourism" of our faculty visited the Bozjyra, located in the Mangistau region.

Within the framework of the PICASP project "International Relations and Tourism", a tourist route on the Sherkala-Akmysh route was organized on May 6, 2023.

PHOTOS to the events showing the participants





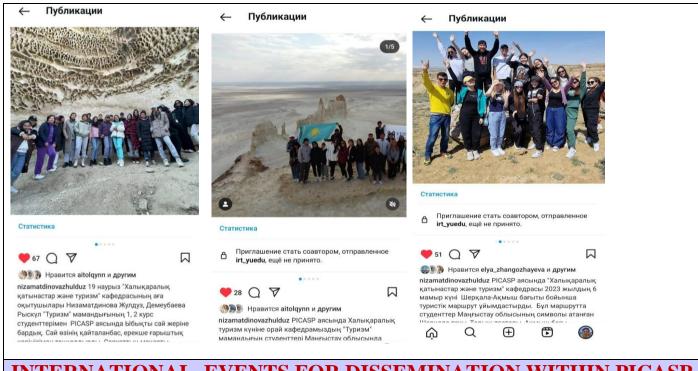












INTERNATIONAL EVENTS FOR DISSEMINATION WITHIN PICASP

LIST AND DATES OF THE EVENTS

Tourist route to Uzbekistan

LINKS if any

https://otpannews.kz/ru/news/4028

JOURNAL AND MEDIA ILLUSTRATING PICASP

LIST AND DATES

Publication of a post as part of a PICASP in the local newspaper "Ogni Mangystau" about Tourist route to Uzbekistan

Publication of a post as part of a PICASP in the local newspaper "Mangystau" about equipment Publication of a post as part of a PICASP in the local newspaper "Zhana Omir" about about equipment

Publication of a post as part of a PICASP in the local newspaper "Ogni Mangistau" about project

LINKS if any

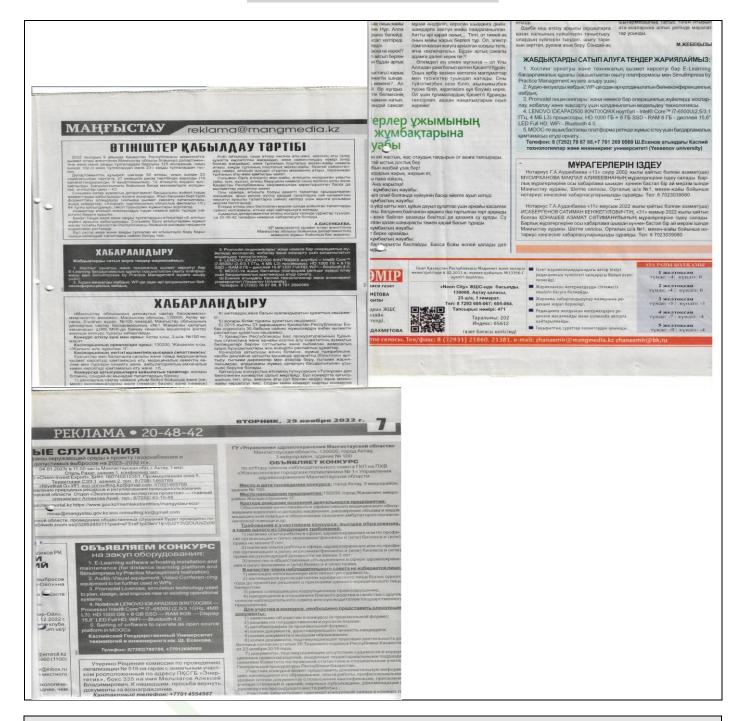
 $https://www.instagram.com/reel/DFCGXJ5tTwJ/?utm_source=ig_web_copy_link$

SCREENSHOTS if any









LIST OF THE PROJECTS DEVELOPED BY PICASP STUDENTS

LIST AND NAMES

REED BLANKET-ART TOURIST ENTERPRISE

EXPLORING BEAUTIFUL MANGYSTAU

Muragat- Traditional tourism

Nomad-ethno-tourism

Alau - revival of Kazakh culture

Tasty world - Gastrotourism

Zhadiger - Cultural tourism

Shanyrag, ethno aul

Shapan tour, gastronomic tourism

LINKS if any

muragat.taplink.ws

TASTY WORLD

Jadiger







https://shanyraqaktauen.aqulas.me/

PHOTOS AND SCREENSHOTS of the presentations during meetings







LIST OF THE NATIONAL TRIPS ORGANISED WITHIN PICASP

LIST OF THE PLACES

Training tour in University of International Business, Almaty (20-24 November)

PHOTOS AND SCREENSHOTS of the presentations during meetings





PARTICIPATION TO INTERNATIONAL PICASP TRIPS

LIST OF THE PLACES

TRAINING TOUR IN ITALY (12-17 September 2022)

TRAINING TOUR IN WARSAW (17-23 April 2023)

TRAINING TOUR IN VILNIUS (25-27 September 2023)

TRAINING TOUR IN BAKU (18-22 November 2024)







LINKS if any

ITALY

https://yu.edu.kz/picasp-erasmus-zhobasy-ayasynda-italiyada-zhoba-qatysushylarynyn-kezdesui-2/

WARSAW

https://yu.edu.kz/picasp-zhobasy-halyqaralyq-kezdesu-zh%d3%99ne-konferencziya/

 $\frac{\text{https://yu.edu.kz/halyqaralyq-qatynastar-zh\%d3\%99ne-turizm-kafedrasynyn-oqytushylary-zh-s-nizamatdinova-a-a-a-a-dajdarbaeva-erasmus-picasp-zhobasy-ayasynda-vilnyuste-vilniustech-te-\%d3\%a9tken-halyqaralyq-seminar/}{}$

BAKU

https://yu.edu.kz/bakude-picasp-zhobasynyn-finaly-aldynda%d2%93y-son%d2%93y-kezdesu-%d3%a9tti/

PHOTOS AND SCREENSHOTS



PICASP ONLINE: SOCIAL/WEBSITES ORGANISED BY THE PARTNER

LIST OF THE WEBSITES AND SOCIAL

Yessenov University

Instagram

Facebook

LINKS if any

https://yu.edu.kz/picasp/

 $\underline{https://yu.edu.kz/esenov-universitetindegi-erasmus-picasp-zhobasynyn-\%d3\%99kimshisi-sejdaliev-a-a-zh\%d3\%99ne-basqada-zhoba-m\%d2\%afsheleri-zhosparlan\%d2\%93an-zh\%d2\%b1mystardy-talqylandy/$

https://www.instagram.com/share/p/ taPyliVi

https://www.instagram.com/share/p/ k3AzqCbP



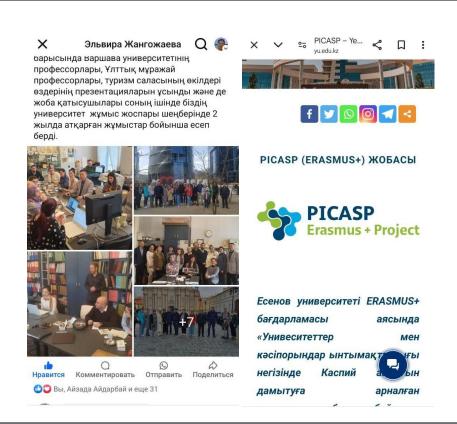




https://www.facebook.com/share/p/1QvEAMcPN5/?mibextid=wwXIfr

PHOTOS AND SCREENSHOTS





PICASP ONLINE: WEBINARS ORGANISED BY THE PARTNER

LIST OF THE WEBSITES AND SOCIAL

Online PE with participation of Prof.M. Bianchi on 29 March 2023

Participation on PE workshop at Yessenov University -6 February 2024

PHOTOS AND SCREENSHOTS













SIGNED MEMORANDUM OR AGREEMENTS

LIST

Rixos Water world Aktau Holiday Inn Aktau Renaissance Aktau Hotel 5

LINKS if any

https://yu.edu.kz/rixos-water-world-aktau-resort-memarandum-2/

https://yu.edu.kz/memorandum-holiday-inn-aktau-2/

https://yu.edu.kz/renaissance-by-sulo-contract-yu-picasp-erasmus-2/









LOCAL, NATIONAL OR INTERNATIONALE STAKEHOLDERS INVOLVED BY THE OARTNER

LIST

Rixos Water world Aktau Holiday Inn Aktau Samga Travel Tourism department in Mangystau region Kettik MANGYSTAU

LINKS if any

https://yu.edu.kz/rixos-ww-aktau-contract-yu-picasp-erasmus-2/

https://yu.edu.kz/holiday-inn-aktau-contract-picasp-erasmus-2/

https://yu.edu.kz/samga-travel-contract-yu-picasp-erasmus-2/

https://yu.edu.kz/kettik-mangystau-contract-yu-picasp-erasmus-2/

PHOTOS AND SCREENSHOTS



VIDEO ORGANISED BY THE PARTNER

LINKS if any

https://www.instagram.com/reel/DFCGXJ5tTwJ/?utm_source=ig_web_copy_link

SCREENSHOTS









OTHER ACTIVITIES FOR THE PARTNER

LIST

- 1. To disseminate the PICASP project, we visited the Ybykty Sai
- 2. Within the framework of PICASP on the occasion of International Tourism Day, students of the specialty "Tourism" of our faculty visited the Bozjyra, located in the Mangistau region.
- 3. Within the framework of the PICASP project "International Relations and Tourism", a tourist route on the Sherkala-Akmysh route was organized on May 6, 2023.

LINKS if any

https://www.instagram.com/share/p/_nyuArjl3

https://www.instagram.com/share/p/ taPyliVi

https://www.instagram.com/share/p/_k3AzqCbP

https://www.instagram.com/p/CllbPSVKD-Q/?utm_source=ig_web_button_share_sheet&igsh=MzRlODBiNWFlZA==

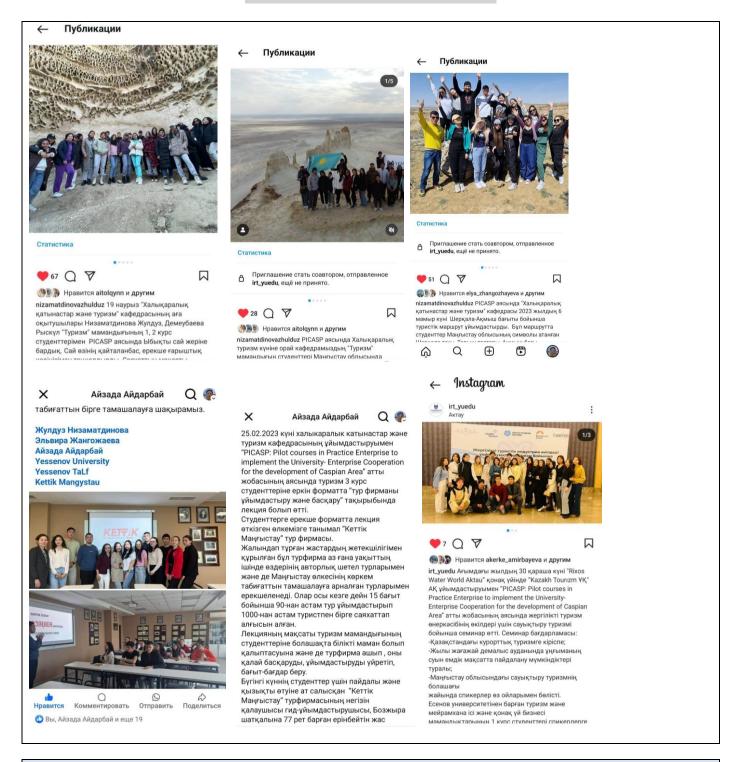
https://www.facebook.com/share/p/19ng7Q3D3y/?mibextid=wwXIfr

PHOTOS AND SCREENSHOTS









PICASP IN NUMBERS

HOW MANY TECHERS AND RESEARCHERS HAVE BEEN INVOLVED: 8

HOW MANY STUDENTS HAVE BEEN INVOLVED: 222

HOW MANY STAKEHOLDERS HAVE BEEN INVOLVED BY THE PARTNER:5

HOW MANY PEOPLES FROM THE INSTITUTION HAVE PARTICIPED TO PICASP ACTIVITIES IN NATIONAL EVENTS:10

HOW MANY PEOPLES FROM THE INSTITUTION HAVE PARTICIPED TO PICASP ACTIVITIES IN INTERNATIONAL EVENTS IN PERSON: 5





HOW MANY VIDEO OR DOCUFILM HAVE BEEN DONE: 1



617540-EPP-1-2020-1-IT-EPPKA2-CBHE-JP

HOW MANY PEOPLES FROM THE INSTITUTION HAVE PARTICIPED TO PICASP ACTIVITIES IN INTERNATIONAL EVENTS ONLINE:25

HOW MANY PROJECTS HAVE BEEN DEVELOPED BY THE STUDENTS: 8

HOW MANY MOOC COURSES HAVE BEEN DEVELOPED BY THE PARTNER:4

HOW MANY PE LABS HAVE BEEN DONE BY THE PARTNER: 2

HOW MANY PRACTICAL TRAINING HAVE BEEN ORGANISED BY THE PARTNER:2

HOW MANY NATIONAL TRIPS:1

HOW MANY INTERNATIONAL TRIPS:4

CONCLUSIONS

Each partner must describe here briefly how effective have been the activities within PICASP project for the institution.

The PICASP project has been a transformative experience for Yessenov University, providing valuable resources and opportunities for growth in the fields of hospitality and tourism. The introduction and development of relevant courses, practical labs, and international collaborations have enhanced both the academic and practical knowledge of students and faculty. National and international training events have broadened the university's networks, while student projects have demonstrated innovative solutions to challenges in the tourism sector. The active engagement of local and national stakeholders further ensures the sustainability and relevance of the project's outcomes. Overall, the PICASP project has greatly advanced Yessenov University's mission to foster entrepreneurship and preserve cultural heritage in the Caspian region.